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President-

Matthew Reilly

Secretary-

Lori Cottrell

Treasurer-

Robin Howard

VP of Communication-

Jennifer Maxey

VP of Recruitment and Membership-

Jill Valachovic

VP of Programming and Planning-

Becky McKeithan

President Elect –

Jake Schlueter

Board of Directors-

Ryan Bissett

Colleen Hunter

Courtney Mowry

Joanne Zern

TABC receives “Best Practices” award

Excerpt from the TABC press release

During the Texas Alcohol Beverage Commission’s (“TABC”) Anniversary Commission meeting, the TABC was presented with the 2010 Best Practices award from the National Association of Licensing and Compliance Professionals (NALCP). The NALCP recognized “the TABC Licensing Division’s commitment to innovation and outstanding customer service. Over the past year, the Licensing Division has instituted several changes that warrant recognition for greatly improving the licensing process and raising the level of service TABC provides to the hospitality industry.” If you would like more details on the award, view the NALCP press release here: <http://www.licensecomplianceprofessionals.com/>

“We were very excited to have NALCP President Ryan Bissett present us with this award during our 75th Anniversary celebration,” said TABC Administrator Alan Steen. “This is a time when it is important to reflect on our history and to celebrate the advances we have made through technology and creativity. My employees have worked hard to make it easier for responsible people to start up a new business and to stay in business,” continued Steen. “It is wonderful to be recognized by the people we serve.”



Hail to the Chief!

As of January 1, 2011, Matthew Reilly of Planet Hollywood International, Inc. became President of NALCP. Matthew has been a member of NALCP since its inception and has been an active participant in many initiatives. We are all looking forward to working with our new President in coming year.

At our annual conference in October Jake Schlueter of Red Robin International, Inc. was elected as our new President-Elect. Jake will assume office on January 1, 2012. Congratulations Jake!

Let's Talk!

Updates from the Communications Team.

Congratulations go out to Jennifer Maxey of Logan's Roadhouse, Inc., our new VP of Communications. Jennifer has been a member of NALCP since 2008 and was part of the conference planning committee her first two years. In her new role, she hopes to improve the level of communication with the group as well as with the various organizations we work with.

If you have any ideas, helpful hints or news items you would like to contribute to the newsletter, please contact Jennifer at jenniferm@logansroadhouse.com

Sign up Here!

Recruitment and Membership

Congratulations to our new VP of Recruitment and Membership... Jill Valachovic of Dave and Buster's. Jill has been with NALCP since it's inception in 2006 and has a great understanding of what the NALCP strives to accomplish with its members as well as its associate members. If you have any questions about membership, please contact Jill at Jill_Valachovic@daveandbusters.com.

REMINDER: If you haven't submitted or received your 2011 membership form, please complete and send it to Jill at your earliest convenience.

NEW MEMBERS

Live Nation (House of Blues)

WELCOME BACK!!!

Carlson Restaurants/TGI Friday's

Show Me The Money!!

Financial News

Congratulations to Robin Howard of Fresh and Easy Neighborhood Market Inc on being elected our new Treasurer. Robin has been a member of NALCP for the past two years and is looking forward to the challenges of her new role.

After all conference expenses were paid, we ended the year with over \$40,000 and with the collection of membership dues; we are beginning this year with a little more than \$50,000.

Take Note!

A word for our Secretary

Congratulations go out to Lori Cottrell of Wal-Mart, Inc., on her election as our new Secretary. Lori joined the NALCP last year and is one of our new members on the retail side of licensing.

Let's Party!

Programming and Planning

Congratulations to Becky McKeithan, our new VP of Programming and Planning!!! Becky assumes the responsibility of planning our annual conference, along with various other projects. Becky has been on the conference planning committee for the past two years so it only seems natural she would assume this role. Becky can be reached at bmckeithan@applegoldgroup.net

2011 Conference News

The 2011 conference is going to be held in the "City of Brotherly Love", Philadelphia, PA. The conference will be held October 12-14. More details to follow in upcoming issues.

Annual conference held in Alexandria, VA

The 2010 conference was held in Alexandria, VA, and it was one of the best conferences yet. With 40 members and 78 associate members, it was our largest conference to date. The first day of the conference welcomed guest speakers J. Insley, Asst Director of the VA ABC, Danielle Balmelle of the DC Alcoholic Beverage Regulation Administration along with representatives from a few Liquor Board Commissioners from the state of Maryland, such as Kathy Vahle, Frederick County, MD; Kathie Durbin, Montgomery County; Judy Hagner, Anne Arundel County; and Jane Schroeder, Baltimore City, MD. They provided a wealth of information on licensing processes, how to communicate with their respective agencies, training requirements as well as initiatives they are currently working on. The night ended with our Meet and Greet hosted by Candace Fitch of Doyle, Barlow and Mazard, PLLC.

The second day of the conference had two discussion panels and many guest speakers. Beginning the day, the topic of ABC Privatization was discussed by Susan Johnson of Stoel Rives LLP (WA State); Michael J. Brown of Carlin, Edwards, Brown and Howe, PLLC (MI); and Leonard C Gilroy, Director of Government Reform for The Reason Foundation. The Moderator for this panel was Tom Lisk of Eckert Seamans Cherin & Mellott, LLC (VA). The second panel, consisted of NALCP members Joanne Zern of P.F Changs China Bistro Inc.; Ryan Bissett of Whole Foods Market; Jake Schleuter of Red Robin International, Inc.; Jennifer Maxey of Logan's Roadhouse, Inc.; Colleen Hunter of Darden Restaurants, Inc.; Matthew Reilly of Planet Hollywood International, Inc.; Dianne Scott of BJ's Restaurants, Inc.; Shari Conrad of Cheesecake Factory, Inc.; and Lori Cottrell of Wal-Mart Stores, Inc. and was moderated by Jenna Foster of P.F Changs China Bistro Inc. Topics of discussion included company and department structure, struggles faced, working with outside counsel as well as programs and/or processes they currently have in place. We also heard from Jim Goldberg, General Counsel for the National Alcohol Beverage Control Association (NABCA) about their organization and what being members will do for NALCP. After lunch we heard from Bob Beck of Wine Doggy Bags speak on the topic of re-corking laws and their affect on our restaurants. The last speakers of the day, Katie Hellebush, Director of Government Affairs for the VA Hospitality and Travel Association and Lynne Breaux, President, Restaurant Association of Metropolitan Washington spoke to us about the benefits of being members of their Associations and issues they were currently working on. Ending the day was a member only Business Meeting in which new officers were elected. The Restaurant Crawl took us to the Chart House for cocktails and appetizers; The Fish Market for dinner and Geranio Ristorante for desserts. Unfortunately, it rained all night long and some folks didn't care to walk in the rain. I hear Walgreens had a run on umbrellas that night.

The last day of the conference began with a discussion on the direction of NALCP that included members as well as associate members. Also, Alex Heckathorn of CSA, Inc. and RJ O'Hara, Esquire of Flaherty and O'Hara, PC were awarded our Best Practices Award for their constant support of NALCP. After the meeting, the Roundtables were held with Bob Beck of Wine Doggy Bags; Arianne Turner of License HQ; Mary Anne Ferrell of Licensing Solutions; Alex Heckathorn of CSA, Inc.; Will Cheek of Bone McAllester Norton, PLLC; Greg Genrich of Bradford and Riley, Inc.; Lori Cottrell of Wal-Mart, Inc. and Stan Wolowski of Flaherty and O'Hara hosting tables on such topics as "Gaining control over your compliance management" , "Universal Liquor License Applications" and "Responding to Enforcement Officers".

Thanks to all the members and associate members for their time and effort in putting together such a great conference!