

NALCP 5th Annual Conference Agenda

September 29th – October 1st, 2010

PLEASE NOTE: ALL SESSIONS/EVENTS ARE OPEN TO BOTH MEMBERS AND ASSOCIATE MEMBERS UNLESS OTHERWISE SPECIFIED.

Wednesday, September 29th

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11:30 AM	1:00 PM	<p>Registration & Welcome Lunch Conference will be held in the Presidential Ballroom at the Old Town Alexandria Crowne Plaza</p>
1:00 PM	2:45 PM	<p>Speakers – State Administrators</p> <ul style="list-style-type: none"> ○ Kathy Vahle – Administrator, Frederick County, MD Board of License Commissioners ○ J. Neal Insley – Chairman, Virginia Department of Alcoholic Beverage Control ○ Danielle Balmelle – Program Manager, Licensing DC Alcoholic Beverage Regulation Administration ○ Kathie Durbin – Division Chief, Montgomery County, MD Liquor Control Board ○ Judy Hagner – Administrator, Anne Arundel County, MD Board of License Commissioners ○ Jane Schroeder – Deputy Executive Secretary, Baltimore City, MD Liquor License Board <p>Hear from each administrator individually for 15 minutes on their respective states re the general licensing process, possible or implemented new policies, how to better work with their staff re licensing issues</p>
2:45 PM	3:00 PM	<p>Break</p>
3:00 PM	4:30 PM	<p>State Administrators Panel Moderator: Leanne Schrecengost of Royston, Mueller, McLean & Reid, LLP Panelists:</p> <ul style="list-style-type: none"> ○ Kathy Vahle – Administrator, Frederick County, MD Board of License Commissioners ○ J. Neal Insley – Chairman, Virginia Department of Alcoholic Beverage Control ○ Danielle Balmelle – Program Manager, Licensing DC Alcoholic Beverage Regulation Administration ○ Kathie Durbin – Division Chief, Montgomery County, MD Liquor Control Board ○ Judy Hagner – Administrator, Anne Arundel County, MD Board of License Commissioners ○ Jane Schroeder – Deputy Executive Secretary, Baltimore City, MD Liquor License Board <p>Will discuss how to streamline processes and communicate with their agencies/investigators with more ease, violation resolution, master files, training requirements, how the economy is affecting their agency, how to safeguard officer/director information, field questions from group</p>
5:30 PM	7:30 PM	<p>Meet and Greet – Hosted by Candace Fitch of Doyle, Barlow & Mazard, PLLC Old Town Alexandria Crowne Plaza – Roosevelt Room</p> <p>(Please note, dinner will not be served. There will be light hors d'oeuvres, beer, cocktails and wine.)</p>
7:30 PM	-----	<p>This evening has been left open for our Members and Associate Members to take some time to enjoy the surrounding area.</p>

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Thursday, September 30th

8:00 AM	8:30 AM	<u>Breakfast</u>
8:30 AM	9:30 AM	<p><u>ABC Privatization Panel</u> Moderator: Tom Lisk (VA) of Eckert Seamans Cherin & Mellott, LLC Panelists: <ul style="list-style-type: none"> o Susan Johnson (WA State) of Stoel Rives LLP o Michael J. Brown (MI) of Carlin, Edwards, Brown & Howe, PLLC o Leonard C. Gilroy, Director of Government Reform for The Reason Foundation Will be discussing the issues relating to privatization, its impact on restaurants, how to transition to a private system, pricing, delivery, and change in control function for the State ABC agency.</p>
9:30 AM	9:45 AM	<u>Break</u>
9:45 AM	11:15 AM	<p><u>Member Panel</u> Moderator: Jenna Foster of P.F. Chang's China Bistro, Inc. Panelists: <ul style="list-style-type: none"> o Joanne Zern – Paralegal Supervisor/Licensing Manager, P.F. Chang's China Bistro, Inc. o Ryan Bissett – Licensing Team Leader, Whole Foods Market o Jake Schlueter – Senior Licensing Manager, Red Robin International, Inc. o Jennifer Maxey – Assistant Licensing Manager, Logan's Roadhouse, Inc. o Colleen Hunter – Director of Licensing, Darden Restaurants, Inc. o Matthew Reilly – Licensing Manager, Planet Hollywood International, Inc. o Dianne Scott – Director Corporate Relations, BJ's Restaurants, Inc. o Shari Conrad – Manager of Legal Services, The Cheesecake Factory, Inc. o Lori Cottrell – Director of Licensing, Wal-Mart Stores, Inc. Each panelist will describe structure/size of their licensing/legal team, tasks they perform/are involved in, company structure, where they currently work and years of experience in licensing, struggles they face, working with outside counsel, your needs (programs you use/processes you have in place) as a licensing professional, how you safeguard officer/director information; Field questions from group.</p>
11:15 AM	11:45 AM	<p><u>National Alcohol Beverage Control Association – Jim Goldberg, General Counsel</u> As new members of NABCA, we have asked them to come speak to us about their organization and what our membership with them brings to the table.</p>
11:45 AM	12:45 PM	<u>Lunch</u>
12:45 PM	1:30 PM	<p><u>Wine Doggy Bags - Bob Beck, President</u> Will discuss the wine re-corking laws nationwide and how they affect our restaurants</p>
1:30 PM	2:15 PM	<p><u>Local Restaurant Associations</u> <ul style="list-style-type: none"> o Katie Hellebush – Director of Government Affairs, Virginia Hospitality & Travel Association o Lynne Breaux – President, Restaurant Association of Metropolitan Washington Will speak on benefits of being a member of their associations and current issues they are working on.</p>
2:15 PM	2:30 PM	<u>Break</u>
2:30 PM	5:30 PM	<p><u>Members Only Business Meeting</u> NALCP Business Meeting – Members Only</p>
6:30 PM	9:30 PM	<p><u>Restaurant Crawl</u> – (See map and directions inside conference notebook – meet in lobby @ 6 PM) <ul style="list-style-type: none"> o 6:30 PM: Cocktails and Appetizers @ The Chart House o 7:30 PM: Entrees (and non-alcoholic beverages) @ The Fish Market o 8:45 PM: Dessert (and non-alcoholic beverages) @ Geranio Ristorante </p>

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Friday, October 1st

8:00 AM	9:15 AM	<p><u>Breakfast</u> Associate Member and Member discussion on direction of NALCP – Where we’ve come from and where we’re going!</p>
9:15 AM	10:15 AM	<p><u>Roundtable – Session 1</u></p> <ul style="list-style-type: none"> ○ Wine Doggy Bags by Bob Beck, President ○ Gaining Control Over Your Compliance Management by Arianne Turner of LicenseHQ ○ Special Event Licenses/Adding New Uses to Existing Licenses by Mary Anne Ferrell of Licensing Solutions ○ State ABC Mergers w/ Other State Agencies by Will Cheek of Bone McAllester Norton PLLC ○ Why Retailers Should Care About the C.A.R.E. Act by Alex Heckathorn CSA, Inc. ○ Abc/Links – eBevLaw Alcohol Knowledge Database by Greg Genrich of Bradford & Riley, Inc. ○ Universal Liquor License Applications by Lori Cottrell of Wal-Mart ○ When the Man Comes Knocking: Responding to Enforcement Officers by Stan Wolowski of Flaherty & O’Hara, PC
10:15 AM	10:30 AM	<p><u>Break – switch tables</u></p>
10:30 AM	11:30 AM	<p><u>Roundtable – Session 2</u> See list of roundtables above</p>
11:30 AM	1:00 PM	<p><u>Farewell Lunch</u> Will be boxed lunches for those leaving to catch a flight</p>